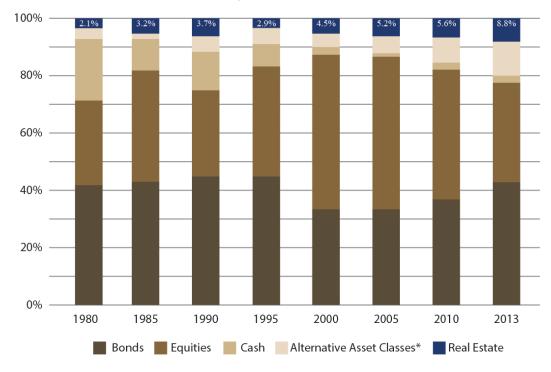
Chart of The Week

Analyzing the current macroeconomic environment is the foundation for all of SkyPoint's research

Asset allocations of institutional investors

As recently as 1975, alternative asset classes, such as real estate, were not accepted in institutional portfolios. As finance has evolved over the years, institutional investment in alternative assets has grown significantly. This growth has been primarily driven by the need for portfolio diversification as a means to enhance overall portfolio returns.

Twenty years ago, institutional investors held less than 3% of their portfolios in real estate.
Today, that number is closer to 10% for real estate and 10% for other alternative assets.





Tel: +852 3180 9284 Email: Info@skypointrp.com www.skypointrp.com

Unit 1506, 100QRC 100 Queens Road Central Hong Kong SAR At a quick glance of today's Chart of the Week, it is easy to see the tremendous growth of alternative assets. Twenty years ago, institutional investors held less than 3% of their portfolios in real estate. Today, that number is closer to 10% for real estate and 10% for other alternative assets. In fact, many institutional investors are still underweighted in these asset classes. According to PERE, there is currently an estimated \$43.9 billion waiting to access the real estate sector globally. ¹

^{1 &}quot;Investing in Residential 2016", PERE



Inspired living in the heart of Toronto's Entertainment District

40 Widmer is located in the heart of Toronto's Entertainment District. A vibrant neighbourhood, the Entertainment District is home to some of the nation's most iconic landmarks including the CN Tower, Rogers Centre, Air Canada Centre, Princess of Wales Theatre, TIFF Bell Lightbox and many more. It is the city's cultural centre for sports, dining, nightlife, and the arts.

We're not making concessions by making a more traditional, suburban-type condo.

OpArt Lofts is located in the Kerr Village neighbourhood of Oakville, one of North America's fastest growing regions. OpArt Lofts features a stunningly modern design consisting of two, eight-storey towers atop a two-storey podium. Designed by the acclaimed firm of Teeple Architects, two white towers spangled with black-framed windows in jaunty patterns reflect the eye-popping Op Art painting style of the 1960s.



About SkyPoint

SkyPoint Realty Partners (SkyPoint) is the first company to bring institutional grade multifamily real estate investments to Asia. SkyPoint was formed to provide Asian investors access to Class A North American multifamily real estate opportunities. SkyPoint combines macroeconomic fundamentals with local in-depth market intelligence to deliver trusted research on current North American real estate trends and opportunities to the international market.



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Unit 1506, 100QRC 100 Queens Road Central Hong Kong SAR

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