

# Chart of the Week

Analyzing the current macroeconomic environment is the foundation for all of SkyPoint's research

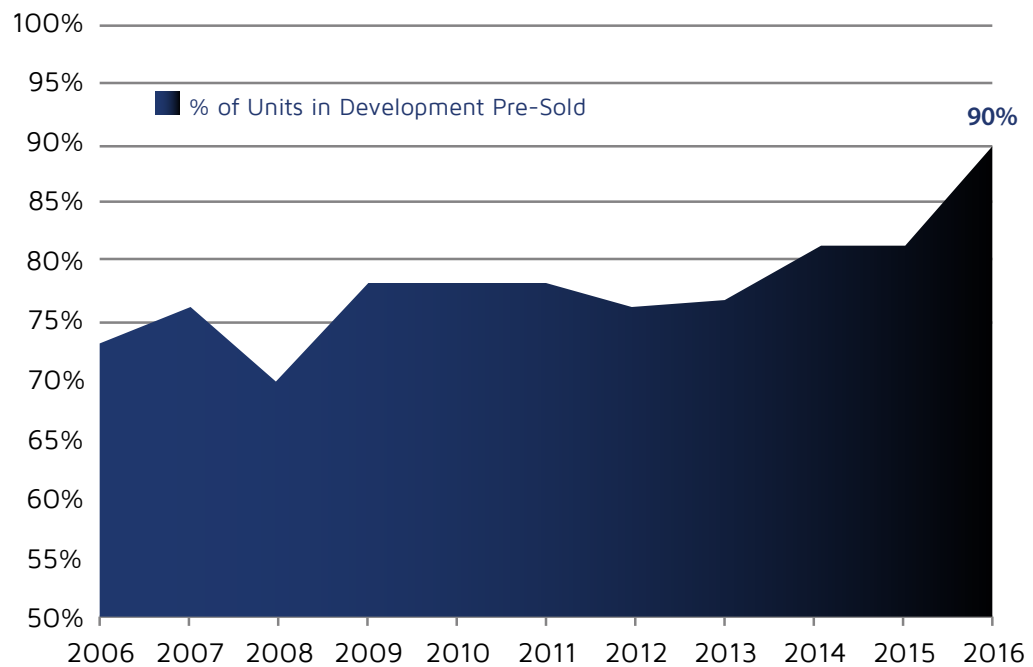
## Toronto condo presales at an all-time high

Toronto's hot homeownership market is having spillover effects into the condo market, with 90% of all condo units in development pre-sold at year end 2016. This was up from 81% a year prior, suggesting demand is reaching all-time highs.

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*Investors from both Canada and abroad are increasingly looking to Toronto's robust rental market following a year of double digit price and rent growth.*

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Source: Urbanation Inc.

The condo presale market is typically very active for investors looking to rent out their units upon completion, as units can be purchased at a significantly lower valuation. Investors from both Canada and abroad are increasingly looking to Toronto's robust rental market following a year of double digit price and rent growth. With demand outpacing supply, we can expect another robust year for Toronto's rental market in 2017.



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## Inspired living in the heart of Toronto's Entertainment District

40 Widmer is located in the heart of Toronto's Entertainment District. A vibrant neighbourhood, the Entertainment District is home to some of the nation's most iconic landmarks including the CN Tower, Rogers Centre, Air Canada Centre, Princess of Wales Theatre, TIFF Bell Lightbox and many more. It is the city's cultural centre for sports, dining, nightlife, and the arts.

## We're not making concessions by making a more traditional, suburban-type condo.

OpArt Lofts is located in the Kerr Village neighbourhood of Oakville, one of North America's fastest growing regions. OpArt Lofts features a stunningly modern design consisting of two, eight-storey towers atop a two-storey podium. Designed by the acclaimed firm of Teeple Architects, two white towers spangled with black-framed windows in jaunty patterns reflect the eye-popping Op Art painting style of the 1960s.



## About SkyPoint

SkyPoint Realty Partners (SkyPoint) is the first company to bring institutional grade multifamily real estate investments to Asia. SkyPoint was formed to provide Asian investors access to Class A North American multifamily real estate opportunities. SkyPoint combines macroeconomic fundamentals with local in-depth market intelligence to deliver trusted research on current North American real estate trends and opportunities to the international market.



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